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| **F:\Study material\pic\new1.jpg**  SURAJIT DAS  Email ID: [surajitdas7100@gmail.com](mailto:surajitdas7100@gmail.com)  Mobile no: 8721902093/7002394528  Current Location: Guwahati |

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| **Highlights** |

* Qualified in GATE 2015 and GATE 2016 conducted by IIT Kanpur and IISc Bangalore respectively.

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| **Education** |

* **M.TECH** – National Institute of Technology Silchar (**NIT Silchar**) (2016-2018)
* **PGDM -** Symbiosis centre of distance learning( 2019- 2021)
* **B.E(MECHANICAL)** – Annamalai University (2010-2014)
* **10+2 (HS)** – Ranjit Sarma Academy (2008-2010)
* **HSLC** – Kendriya  Jatiya Bidyalaya, Darrang (2008)

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| **Experience** |

1. Field officer at **SONALIKA**, **International Tractors Limited ( April 2019 to present) in DEMAND GENERATION**

* Handling Institutional sales and Retail sales in defined areas of Assam.
* Handling dealership network for Farm equipment division.
* **INSTITUTIONAL SALES:** working on Assam Government CMSGUY Phase II scheme 2019-2021.
* **RETAIL SALES:** Field activity of DEMAND GENERATION ( Van Campaign, Customer interaction, follow up Prospect, Lead and delivery conversion through B2B marketing, maintain Market share of the company, Channel Partner management, DSP training, assist Territory manager)

1. Field officer at **TAFE (Tractors and Farm equipment Pvt. ltd.) (Sept 2018 to April 2019) in MARKET DEVELOPMENT**

* **INSTITUTIONAL SALES :** worked on Assam Government CMSGUY Phase I 2017-2018
* **RETAIL SALES :** Field activity ( Van Campaign, Canopy, Customer interaction, follow up Prospect, Lead and delivery conversion through B2B marketing, maintain Market share of the company, assist Territory manager, Area manager )

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| **Conferences** |

* Surajit Das, Biswajit Roy, S.Dey “Effect of Eccentricity on Stochastic Dynamic Characteristics of Hydrodynamic Journal Bearing” ICTACEM 2018, IIT Kharagpur.

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| **Software Known**: |

* Microsoft Office (MS-Word, MS-Excel, MS-Power Point), Catia, Ansys

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| **Language Proficiency** |

1. Assamese (Read, Write, Speak, Translate)

2. English (Read, Write, Speak, Translate)

3. Hindi (Read, Write, Speak)

**Personal Dossier**

Permanent Address: vill Gerimari (Joynagar) PO Mangaldoi

Dist Darrang Pin 784125

Date of Birth: 24 May 1992

Nationality: Indian

I hereby declare that all the details mentioned above is correct and best to my knowledge.

Place:

Date: (SURAJIT DAS)